

"Tell me a time..."

(Answer the question on the other side of this card)

Behavioural Interview

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Tell me about a time when you successfully explained a technical problem to a colleague or customer who didn't have a technical background.

Tell me about a time when you had a disagreement with colleagues.

Tell me a time when you gave a presentation that was particularly successful.

Tell me about your first job in the industry.

What did you do to learn the ropes?

Tell me a time when you handled an irate customer.

Tell me about a time you showed initiative and took the lead.

Tell me about a time when you solved a problem that wasn't in your job description

Tell me about a time when you managed a long-term project.

How did you make sure everything was running smoothly?

Tell me about a time when you dealt with a high level of ambiguity at work.

Tell me a time when you failed to meet a goal.

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Tell me a time when a team member refused to or just couldn't complete their part of the work.

Tell me about a time when you misunderstood an important task on the job.

Tell me about a project you're proud of, and why.

Tell me about a time when you had to perform a task/work project which you had no prior experience.

How did you approach the situation?
What did you learn?

Tell me about a time you came into a project with lots of ambiguity.

Tell me about a time when you had to make a split decision at work.

Tell me about a time you had to successfully delegate tasks to your team?

Tell me a time when you had a problem that required in-depth analysis to solve?

Tell me about a time when you set a personal goal for yourself.

Tell me a time when you worked to improve the quality of a product that was already getting good feedback.

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Tell me about a time when your supervisor or manager gave you too much work with not enough time?

Tell me about a time you had to adapt to suddenly perform under pressure?

Tell us of a time when you took a risk and it didn't pay off.

Tell me about a time you were forced to make an unpopular decision.

Tell me about a time you tried to help someone.

Tell me about a project you're **not** proud of, and why.

Tell me a time when you made a mistake you wish you could take back?

How do you wish you handled the mistake differently?

Tell me a time when you were unsatisfied with the status quo.

Tell me a time when you went above and beyond for a customer.

Tell me a time when you were able to anticipate a customer's needs.

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Tell me about a challenging story at work.

Tell me about a time you had to adapt to a new and sudden change in the workplace?

Tell me about a time when you successfully persuaded someone to see things your way at work.

Tell me a time when you refused to compromise your standards of quality.

Tell me about a time when you were faced with a stressful situation that demonstrated your coping skills.

Tell me about something cool you do outside of work that you find enriching.

Tell me about a time when you had to work under someone who wasn't very good at communicating.

Tell me about a time when you dealt with conflict at work.

Tell me a time when you had a difficult interaction with a customer.


Tell me a time when you had to dig into the details to solve a problem.



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Tell me a time when
a client was wrong,
and you
had to correct them.

Tell me about a time
when you
accomplished a task
under a tight deadline.

Tell me about a time
when you delegated
a project effectively?

Tell me about a time you
had a disagreement where
you insisted on
your position,
and turned out to be
wrong.